Benjamin Kashani

Founder | Voice AI, telephony, outbound systems, AI deployment
benjaminkashani26@gmail.com | Fully remote, US

SUMMARY

Founder who designs, ships and runs live business systems end to end: voice AI and telephony, public-records data pipelines, CRMs, billing and outbound. My lead business runs on a platform I built, from its scraper fleet to its softphone, AI receptionist and contractor portal; my agency's first client, a wholesale bakery, runs its ordering on a system we delivered. I also hired and ran the calling floor.

EXPERIENCE

BuildSource LLC | Founder | 2026 to present

- Designed and shipped the platform behind my California home-improvement lead business: a single database of 173 tables carries the lead lists, the calling floor, booking, a contractor portal and Stripe billing.
- Remote callers worked their leads in the CRM and made their calls on the dialer; the platform serves a network of about 20 contractor companies, and each company on the portal has its own login.
- Public-records data fleet: 218 scrapers enabled across 29 protocols, SSO-gated portals included, with 4,298 tests; about 589,000 records (705,046 rows ingested) from about 230 public sources.
- Voice: a Telnyx WebRTC softphone for the office seats, with inbound ring lists and voicemail; an AI receptionist answers the public line first, around the clock, since Sep 2026.
- Caller-ID reputation: daily carrier-label sweeps, warm-up ramps gated on a clean re-sweep, per-seat dial ceilings, Free Caller Registry filings, and spam-label remediation filed with AT&T, T-Mobile and Verizon.
- Built a dialer client for the dialer's undocumented web pages, mapped in a 695-line spec: login, call log, profiles, notes, recordings and report screens; its nightly pulls and sweeps brought 1,157 calls into the CRM.
- AI call scoring: 566 calls graded and 36 coaching reports; 6,124 logged LLM calls across the platform.
- Billing on Stripe Checkout: frozen-snapshot invoices numbered when sent, HMAC-signed pay actions, and a contractor-portal database role granted only 3 functions.
- Team: managed 5 callers at once and hired over 12 remote callers (independent contractors, not employees). Built the tracking and payroll views that ran the floor.

Your Wish Is Our Code LLC | Founder | 2026 to present

- First client, a wholesale bakery, has run its ordering, production and invoicing on our system since Sep 2026: launched with a 249-product catalog, standing orders, Stripe checkout, PDF invoices, a kitchen TV board.
- Bakery system built in Sep 2026, in about two weeks, with 19 migrations and 38 end-to-end test files; paid in full, and the owner left the agency a five-star Google review.
- AI phone line for the agency: an AI receptionist answers every call around the clock, screens the caller and, in posted hours, puts a qualified caller through live; 377 AI-answered sessions since Sep 2026.
- AI phone calls graded against a written rubric, check by check, and timed: 11 of 11 scripted calls on the live line, then 15 of 15 on a later script, p50 about 1.4 s (Oct 2026).
- Agency CRM, live since Sep 2026: click-to-sign proposals and contracts, a client portal, a scheduler, and call intelligence that files each call with a summary, the facts heard and the transcript.
- Agency site as its own SEO and GEO engine: 289 URLs in its sitemap and a blog since Sep 2026 (22 posts), each drafted, fact-checked in a separate pass and pushed to search engines through IndexNow.
- GEO: logs the answers to 38 prompts on 5 AI platforms, weekly, to measure who gets cited, and publishes open-data studies (57 med spas, 376 restaurants) built to be cited.
- Site for a med spa, built and launching soon: 78 pages (13 service pages, 26 area pages, 25 articles, a Spanish page) with JSON-LD schema, llms.txt, IndexNow and an AI journal engine.
- Video: a canvas reel engine with 20 scene types that makes every frame and the soundtrack in code (8 rendered reels), plus AI video loops for the med spa's site.

OTHER WORK

Co-founder, healthcare SaaS and EMR, pre-launch | 2026 to present

- V1 merged: 549 migrations, over 1,900 test files and a Claude MCP connector. Not deployed, no users.

Impactful Ventures LLC | CEO | 2024 to 2026

- Retail and resale (Amazon, Walmart, eBay), closeout lots through 2025, daily-deal selling into early 2026. Built its CRM: web app live since Jul 2026, WhatsApp intake built, a consent registry, over 950 tests.

JLIC (Jewish Learning Initiative on Campus) | Director on Campus | Sep 2024 to Jun 2026

- Built and led a group of about 20 to 30 students, with classes, one-on-one mentoring and events. Part-time, as community service.

Earlier

- Before 2025: built a power dialer for my own company, Amazon listing scrapers that ranked the best listings, and prospect-research scrapers, then used AI to identify prospective clients and projects.

HOW I BUILD

- Contracts: each build phase starts from a written plan of its scope, its parts and the checks that prove it.
- Review passes: each part of a phase gets an independent review as it lands, then a final pass over the whole phase; critical and high findings are fixed before it merges.
- Test gates: a phase merges only after its full test suite passes.

EDUCATION AND LANGUAGES

UCLA, B.A. Sociology, 2021 | Ohr Somayach Yeshiva, Israel, Talmudic Law, 2021 to 2024
English and Farsi (fluent); Hebrew (full reading and comprehension, some speaking)